

RESUME

KISHORE PILLI M.B.A., S.E.T, (Ph. D).

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Carrier Objective:

To be associated with a progressive organization that gives me scope to update my knowledge and skills in accordance with the latest trends and to be a part of team that dynamically works towards the growth of the organization.

Academic Details:

- **Ph.D.** Pursuing from Krishna University, Under the Supervision of Dr. Rajesh C. Jampala, Dean & Professor, PB Siddhartha College of Arts and Science, Vijayawada.
- **APSET** lectureship qualified in 2012 conducted by Osmania University, Hyderabad.
- **M.B.A. (H.R & Marketing)** completed in 2012 from Government College (Autonomous), Rajahmundry, East Godavari District, affiliated to Andhra University.
- **B.Sc. (computers)** completed in 2005 from Government Degree College, Tiruvuru, Krishna District, affiliated to Nagarjuna University.
- **Intermediate** completed in 2002 from A.P.S.W.R. Junior College, Tiruvuru, Krishna District.
- **SSC** completed in 2000 from A.P.S.W.R. School, Tiruvuru, Krishna District.

Professional Experience:

- ◆ Presently working as an Assistant Professor, department of Management Studies in P B Siddhartha College of Arts and Science, Vijayawada from 01.08.2023 to till now.
- ◆ Worked as an Assistant Professor, department of MBA in Sri Sarathi Institute of Engineering and Technology, Nuzvid from 01.10.2021 to 31.07.2023.
- ◆ Worked as an Assistant Professor and Head, department of MBA in Satya Institute of Management Studies, Nugondapalli, Agiripalli from 01.02.2020 to 30.09.2021.
- ◆ Worked as an Assistant Professor and In-Charge, department of MBA in Paladugu Parvathi Devi College of Engineering and Technology, Surampalli, Near Nunna from 01.06.2018 to 31.01.2020.

- ◆ Worked as an Assistant Professor, department of MBA in Global Institute of Management and Technology, Bommuluru, Hanuman Junction from 01.06.2017 to 31.05.2018.
- ◆ Worked as an Assistant Professor, department of MBA in Paladugu Parvathi Devi College of Engineering and Technology, Surampalli, Near Nunna from 02.07.2012 to 31.05.2017.
- ◆ Worked as Field Supervisor in Indica Market Research Private Limited, Hyderabad, from 01.08.2005 to 30.09.2010.

Papers Published / Presented:

- * Published a paper on ***“To streamline the job satisfaction process at the highest as per the company policies”***, in IJDCST in April – May 2016, ISSN: 2320-7884(Online).
- * Published a paper on ***“Recent Trends in Digital and Social Media Marketing”***, in IJEMS – ICRTSTM, Special Issue, April 2017, ISSN: 2393-9125(Online).
- * Presented a paper on ***“E-Tailing in India – Growth, Challenges and Opportunities”***, National seminar conducted by K.B.N. College, Vijayawada.
- * Presented a paper on ***“The impact of Goods and Services Tax on Indian Economy”***, National seminar conducted by Osmania University, Hyderabad.
- * Presented a paper on ***“The effectiveness of employee relations in organisations”***, National seminar conducted by Andhra University, Visakhapatnam.
- * Presented a paper on ***“A glance study on Entrepreneurship and Innovation”***, National seminar conducted by Adikavi Nannaya University, Rajahmundry.
- * Presented a paper on ***“Revolutionizing Organisational Culture for the Digital Economy”***, National seminar conducted by Maulana Azad National Urdu University, Hyderabad.
- * Presented a paper on ***“Frauds in banking - The recent scenario of major Indian frauds”***, National seminar conducted by Kakatiya University & IJRCS, Special Issue-13, April 2018, SSIN: 2456-6683(Online).
- * Presented a paper on ***“Emerging trends and challenges of Economic Reforms in India”***, National seminar conducted by Acharya Nagarjuna University Campus, Ongole, ISBN: 978-1-79472-447-1.
- * Presented a paper on ***“Understanding the job of worker grievance handling procedure, related work regulations to handle it and arising area of worker grievance - A theoretical study”***, in IJCRT, Volume 10, Issue5, May 2022, ISSN: 2320-2882(Online).

- * Presented a paper on “*Health Insurance Schemes in India – An overview*”, National seminar organized by Acharya Nagarjuna University, Guntur.
- * Presented a paper on “*Ongoing Patterns in Digital and Social Media Marketing*”, International conference organized by Sri Ramakrishna College of Arts & Science for Women(A), Coimbatore, Tamilnadu.
- * Presented a paper on “*Latest Developments in the Collective Bargaining Process for Conflict Resolution*”, National conference organized by Andhra Loyola College(A), Vijayawada.
- * Presented a paper on “*Impact of Technology on the Future of the Higher Education and its Challenges*”, International conference organized by Krishna University, Vijayawada.

FDPs, Webinars & Workshops:

- ✓ Attended a three-day Faculty Development Programme on “*Challenges and Trends in Management Education*” organized by Andhra Loyola Institute of Engineering and Technology, Vijayawada from 28.07.2016 to 30.07.2016.
- ✓ Attended 50+ online Faculty Development Programmes, Webinars and Workshops.

Subjects Thought:

- ⇒ Management and Organizational Behaviour
- ⇒ Quantitative Analysis for Business Decisions
- ⇒ Legal and Business Environment
- ⇒ Operations Research
- ⇒ Business Research Methods
- ⇒ Marketing Management
- ⇒ Innovation and Entrepreneurship
- ⇒ Specialization Subjects (**Human Resource Management & Marketing Management**)

Technical Skills:

- MS-office
- Internet Surfing

Personal Details:

- ✓ Name of the Candidate : KISHORE PILLI
- ✓ Father Name : Kantha Rao Pilli
- ✓ Marital Status : Married
- ✓ Children : Only Son
- ✓ Permanent Address : Janalagadda Village,
Putrela Post,
Vissannapeta Mandal,
NTR District,
Andhra Pradesh – 521227.

Declaration:

I hereby declare that above mentioned details are true to the best of my knowledge.



(Kishore Pilli)